

2015 ANNUAL REPORT



2015 Annual Report Contents

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Chairman & President's Report

YEAR IN REVIEW

2015 was a very good year for Corporate America Family Credit Union (CAFCU). We performed well in nearly every aspect of our business with our focus on stability, growth and quality. Our commitment to serving our members is unparalleled. Empowering the financial success of our members was our highest priority, as it will continue to be going forward.

On top of technology

We are determined to bring the latest in powerful, secure, user-friendly technology to our members. The CAFCU Mobile Banking App continues to grow and adapt to the times with new features and a simple and intuitive interface. An important addition to the app is the ability to apply for a loan, which opens the door to ultra-convenient, 24/7 loan applications in the palm of our members' hands.

Another cutting-edge addition to our technology lineup is the newly-issued credit cards that take advantage of EMV technology. These cards feature an embedded microchip that encrypts card information into a one-time use code; this code is virtually impossible to counterfeit. Overall, in-store transactions are much more secure with these chip-enabled cards.

And CAFCU's integration with ApplePay[™] is a big step forward in our constant pursuit of top-of-digital-wallet status.

Increasing our delivery channels

It wasn't just in the virtual world that CAFCU made strides in 2015. In support of the credit union movement and in the spirit of cooperation, CAFCU now offers Shared Branching services to guest members. Also, we merged with two other credit unions, Panduit Employees CU and Valley Bell CU, which allows us to serve a great many new members.

The partnership with Panduit, Inc. in Tinley Park, IL meant a new on-site branch dedicated to their employees. Response to the move has been positive, and Panduit management has been enthusiastic in their cooperation with our efforts to empower their employees' financial success. Additionally, the merge with Valley Bell Credit Union afforded us the opportunity to move our Elgin, IL branch to that building, which means members are now able to enjoy the convenience of drive-thru service.



Raising awareness, taking action

2015 saw a considerable increase in the connections made with members via email. The messages included educational articles, promotions and alerts. This costeffective practice has been received very well, and we will continue sending relevant information to our members on a regular basis.

Additionally, we launched the CAFCU Member Activation Program, which strives to keep members apprised of the many legislative issues important to our credit union. Emails that focus on these important issues are sent to our members, and we request they contact their legislators. It is through this kind of grassroots action that a strong future for credit unions can be ensured!

Members Roadside Advantage

An important component of offering good service is promoting peace of mind. To that end, CAFCU has kicked off 2016 with a partnership with Road America to offer Member's Roadside Advantage, which means that members who choose to participate in this program will receive tremendous benefits when they navigate the roadways. Towing Assistance, Battery Service, Flat Tire Assistance, Lock-out Assistance, Collision Assistance... these are just a few of the services offered.

Looking out for you

CAFCU takes security, compliance and regulatory matters very seriously. We continually strive to anticipate risks and address any issues before they arise. Identity theft, credit card fraud, phishing scams and all types of cybercrime are a constant threat to the financial security of all consumers, and we are constantly working to protect our members.

Finally, although the last year went well and the future looks bright, none of it would be possible without our members, who have proven to be loyal, money-smart, conscientious, and proud of the organization we have built together. It is to you, the member, that we say thank

2015 Highlights

We launched additional products and services customized to our members' financial needs and lifestyles.

Notable Growth

- > Membership grew by over 2,000 members.
- > Loans grew by over **35 million** dollars.

Making A Meaningful Difference

> Nearly 1,350 members took advantage of BALANCESM.

Protecting Our Members

Easing financial burdens for our members during difficult times.
 Over \$158,044 in disability benefits were disbursed to members.

- > Members collected more than \$147,701 in involuntary unemployment benefits.
- > Our members' families received over \$231,600 in life benefits.

you very much and hope you will continue to spread the word about our wonderful credit union. Please refer us to your family, friends, and coworkers so that we may empower their financial success and continue to propel the credit union movement as a whole.

Peter Paulson *President & CEO* **Costanzo Maestranzi** *Chairman of the Board*



Supervisory Committee's Report

The Supervisory Committee's responsibility is to serve Corporate America Family Credit Union members by ensuring that all credit union records are accurately and properly reported.

This committee fulfills its obligation to members by monitoring and auditing the activity of each credit union branch office and department for adherence to internal control procedures and Board Policy. This committee receives and reviews member inquiries and resolves any problems that may exist.

The committee also recommends policy changes to the Board of Directors for their approval. In addition, the financial statements of all merging credit unions are reviewed and special audits performed, as required, prior to merge dates.

The Supervisory Committee contracted Nearman, Maynard, Vallez, CPAs to perform an annual audit of the credit union. Their latest report, dated June 25, 2015, states that their audit was conducted according to auditing standards generally accepted in the United States of America. Nearman, Maynard, Vallez, CPAs concluded that the financial statements present fairly, in all material respects, the financial position of Corporate America Family Credit Union as of March 31, 2015 and 2014, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Corporate America Family Credit Union contracted CliftonLarsonAllen for quarterly compliance assessments, and CastleGarde, Inc for information technology assessments. These voluntary, proactive assessments demonstrate our dedication to address emerging compliance expectations and protect our members. The Supervisory Committee continues its devotion to addressing compliance and internal controls.

> **Thomas Rieck** Chairman Supervisory Committee



Comparative Financial Statements

Assets

As of December 31, 2015 and 2014 in thousands of dollars

2,503 321,515

(4,304) 243,487

13,695

576,896

359,049 122,794

4,723

90,330

576,896

18,926 3,413 7,185

29,524

540 808 2,627 12,858 7,054

> 2,310 325

26,522

3,002

2014

\$

\$

\$

\$

\$

\$

\$

2014

(4,434)

14,286

603,065

390,148

4,832

94,249

603,065

30,679

2.744

9 \$

\$

	ASSELS	2013
i:	Cash in Banks	\$
	Loans to Members (Note 1)	
	Allowance for Loan Loss	
ial	Investments (Note 1)	
nci	Other Assets	
na	Total Assets	\$
j.		
Statements of Financial Condition	Liabilities & Equity	
Its	Members' Shares (Note 2)	\$
ler	Share Certificates (Note 1 & 2)	
en	Other Liabilities	
at	Reserves	
St	Total Liabilities & Equity	\$
	Revenues	2015
	Interest on Loans	2015
ne	Interest on Loans	
come	Interest on Loans Investment Income	
f Income	Interest on Loans Investment Income Fee Income	\$
s of Income	Interest on Loans Investment Income Fee Income Total Revenues	\$
nts of Income	Interest on Loans Investment Income Fee Income Total Revenues Expenses	\$ \$
nents of Income	Interest on Loans Investment Income Fee Income Total Revenues Expenses Dividends on Share Accounts	\$ \$
ements of Income	Interest on Loans Investment Income Fee Income Total Revenues Expenses Dividends on Share Accounts Dividends on Share Certificates	\$ \$
tatements of Income	Interest on Loans Investment Income Fee Income Total Revenues Expenses Dividends on Share Accounts Dividends on Share Certificates Loan Loss Provision Expense	\$ \$
Statements of Income	Interest on Loans Investment Income Fee Income Total Revenues Expenses Dividends on Share Accounts Dividends on Share Certificates Loan Loss Provision Expense Compensation & Benefits	\$ \$
Statements of Income	Interest on Loans Investment Income Fee Income Total Revenues Expenses Dividends on Share Accounts Dividends on Share Certificates Loan Loss Provision Expense Compensation & Benefits Office Expenses	\$ \$
Statements of Income	Interest on Loans Investment Income Fee Income Total Revenues Expenses Dividends on Share Accounts Dividends on Share Certificates Loan Loss Provision Expense Compensation & Benefits Office Expenses Membership Benefits	\$ \$

	Other Expenses	367
	Total Expenses	\$ 27,969
	Net Income	\$ 2,710
NOT	ES: FAIR VALUE OF FINANCIAL INSTRUMENTS	

(1) Fair market value has been estimated using the discounted cash flow method for any class of financial instruments with a maturity or repricing

term of greater than 12 months. The book value and fair market value of loans, investments, and share certificates with a maturity or repricing terms greater than 12 months were as follows:

2015

Dec. 31, 2015 -	Loans Investments 2 Year Share Certificates	Book Value 330.0 185.4 44.5	Fair Market Value 338.2 184.7 43.5
Dec. 31, 2014 -	Loans	294.9	307.2
	Investments	192.0	192.3
	2 Year Share Certificates	45.0	44.1

(2) For member shares and one-year share certificates, book value represents fair market value. Member shares reprice monthly and constitute member ownership equity in the credit union.

Treasurer's Report

Corporate America Family Credit Union (CAFCU) ended 2015 in a very strong financial position. The credit union finished the year with a Net Worth to Total Asset Ratio of 15.8%. In addition, CAFCU earned a respectable 0.46% Return on Average Assets. Loan growth was 11.0%. When compared to other financial institutions, CAFCU maintains a strong financial position.

During 2015, CAFCU earned \$2.7 million. Loan revenue increased \$0.6 million. Interest and non-interest expenses were managed. Provision expense decreased \$0.2 million in 2015. Dividend expense was consistent with the prior year expense. The dividend expense reflects the overall lower rates in the market place. Operating expenses increased \$1.6 million.

Total equity increased by \$3.9 million, or 4.3%. The increase in total equity resulted from a strong net income for the year and equity acquired with mergers, netted by the market value adjustment on investments. The strong equity position underscores the credit union's position as an exceptionally safe depository for members' savings. Total assets of \$603.1 million increased by \$26.2 million,

or 4.5%, in 2015. This increase was due to greater member share balances and strong total equity. CAFCU also experienced significant growth in consumer loan and real estate balances.

Overall CAFCU had strong financial results in 2015. The respectable net income and growth in reserves helps position the credit union for challenges in 2016. We look forward to serving our membership in the upcoming year.

John Blozis

Treasurer



Branch Locations





Corporate America [Family CU] has helped me obtain a loan and a credit card when no one else would, and they took time to personally understand my situation and worked with me to resolve any issues we had. **The services offered to me have been most helpful** in getting me back on track with my finances.

- Kathryn, Empowered member since 2013

Board of Directors



Costanzo Maestranzi Chairman of the Board Investment Committee Nominating Committee



Kenneth Naatz Vice Chairman Secretary Investment Committee



John Blozis Treasurer Investment Committee Nominating Committee



Glenn Brown Director Membership Committee Loan Committee



Paula Blonski Director Membership Committee Supervisory Committee

Corporate America Family Credit Union's Board of Directors are elected by members and serve voluntarily on behalf of the membership to oversee the operations of the credit union.



Thomas Rieck Director Supervisory Committee Political Action Committee Nominating Committee



Tory Gum Director Supervisory Committee



Barbara Beckman Director Membership Committee



Peter Paulson President Investment Committee Political Action Committee



Thomas Sheppard Associate Director

About Corporate America Family Credit Union

Corporate America Family Credit Union is a not-for-profit, member-owned and directed financial cooperative dedicated to being the primary financial institution of its members. Since 1939, our goal has been to serve people. That service is our commitment to the financial wellness of our 70,000+ members nationwide.



Making A Meaningful Difference

You have good customer service and cool online features."

— Dawn E., Empowered member since 2011

My experience with Corporate America [Family CU] has been fantastic since day one. I feel appreciated and respected as a customer."

- Robin M., Empowered member since 1998

The employees are friendly and helpful. I love the ease of online banking and their Money Manager tool."

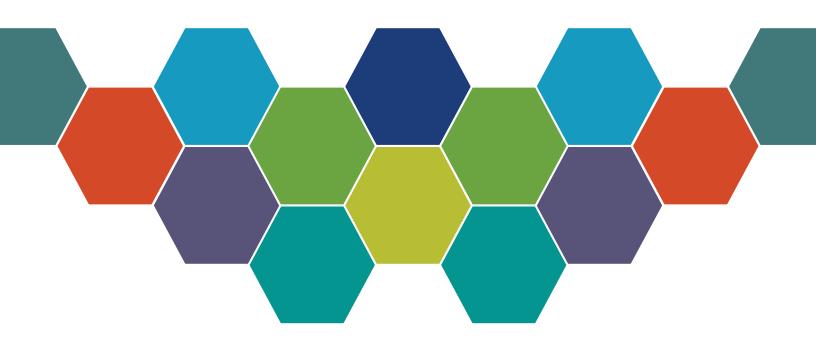
— Michael G., Empowered member since 1997

I am a first-time homebuyer and found your online application to be very well designed, and your mortgage department has been professional, clear and prompt at every step."

- Kelly L., Empowered member since 2004

For the first time in my entire adult life, someone actually cares for me beyond what my credit looks like!"

- Essenam A., Empowered member since 2014









Phone 1-800-359-1939



Mobile Banking App