

service. value. convenience.
Nationwide ➡



we get it



Federally insured by NCUA.

CORPORATE AMERICA FAMILY CREDIT UNION

2011 ANNUAL REPORT



“Great member service, low rates and convenience!”
~Thomasina, IL

service. value. convenience.

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YEAR IN REVIEW

After 72 years, Corporate America Family Credit Union's number one priority is still providing better value to members at a higher threshold than the competition. We provide a range of innovative products and services from online educational resources to confidential financial advice by BALANCESM at no cost – helping members achieve their financial desires at any stage of their life.

Standing on Solid Ground

Despite obstacles in our nation's economy, Corporate America Family Credit Union remains focused, financially strong and profitable. Our sound investment strategies, careful planning and stable financial base ensure members that we're on solid ground. Our strategic products and services never compromise ethical policies or procedures, because we remain true to our core values and our commitment to constantly adapt to our members' needs.

Credit Union Movement Stronger than Ever

The credit union industry experienced increased awareness in 2011. As a result of The Durbin Interchange Amendment, big banks announced their intent to charge monthly debit card fees. In reaction to the banks' announcement, a consumer movement – Bank Transfer Day – encouraged bank customers to switch to a credit union. As a result, over 440,000 Americans moved from a bank to a credit union, according to Credit Union National Association (CUNA) estimates.

Branch on the Go

We continue to enhance delivery channels for our members. During 2011, Corporate America Family Credit Union completed new steps in our initiative to enhance member service – leading most of the competition in delivering innovative technology. This initiative demonstrates our commitment to giving back to our members; we offer services such as a Personal Financial Management Tool (PFM), Institution-to-Institution Transfers (I2I) and BALANCE at no cost. Adding to the initiative, we launched more services such as Text Banking, DeposZip[®] Mobile and Person-to-Person (P2P) payments powered by PayPal[™].

By offering online membership and phone enrollment, we also made it easier for our members to encourage friends, family and co-workers to join Corporate America Family Credit Union. In addition, members can now increase their Member Loyalty Program level online by opening additional accounts such as Checking, Money Market and Specialty Savings Accounts. Both new membership and additional account forms can be completed online, without walking into our branch locations. We continue to provide more options

Growth in 2011

- An increase in our core loans exceeded budget.
- An increase in our core membership exceeded budget.

for members to connect with us, whether it's online, on the phone or in the branch – we're always here for our members.

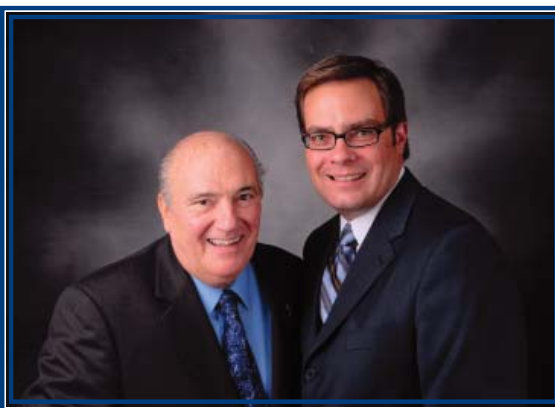
Looking into the Future

As we plan for a new year, we remain confident and ready to take on tomorrow with fresh ideas and new products to help our members accomplish their financial goals. Through education, innovation and numerous products we will continue to ensure members get the most out of their relationship with Corporate America Family Credit Union.

On behalf of Corporate America Family Credit Union's employees and volunteer Board of Directors, we would like to thank all of our members for their continued support and loyalty to our financial cooperative.

Costanzo Maestranzi
Chairman of the Board

Peter Paulson
President & CEO



2011 Highlights

We continually offer additional products and services customized to our members' financial needs and lifestyles.

Online Enrollment – an option to join online and become a member today.

Online Account Opening – a feature that allows members to open additional accounts online such as Checking, Money Market and Specialty Savings Accounts.

Disaster Loan – a discounted loan helping members after a nationally declared weather or climate disaster causes severe damage.

DeposZip Mobile – a secure feature available to members with a smartphone, using its built-in camera to electronically deposit checks on the go.

AlertMe[™] – a consumer credit monitoring program.

Person-to-Person (P2P) – a service that allows members to send money to friends or family via computer or smartphone.

Text Banking – a service that allows members to view account information and perform transfers via text.

“I’ve been a member for over 20 years and the service and rates have always been good!”
~Judy, VA



The Supervisory Committee's responsibility is to serve Corporate America Family Credit Union members by ensuring that all credit union records are accurately and properly reported.

This committee fulfills its obligation to members by monitoring and auditing the activity of each credit union branch office and department for adherence to internal control procedures and Board Policy. This committee receives and reviews member inquiries and resolves any problems that may exist.

The committee also recommends policy changes to the Board of Directors for their approval. In addition, the financial statements of all merging credit unions are reviewed and special audits performed, as required, prior to merge dates.

The Supervisory Committee contracted Nearman, Maynard, Vallez, CPAs to perform an annual audit of credit union accounts. Their latest report dated June 14, 2011 states that their examination was made in accordance with generally accepted auditing standards. Nearman, Maynard, Vallez, CPAs concluded that the financial statements present fairly the financial position of Corporate America Family Credit Union as of March 31, 2011, and the results of its operations and the changes in its financial position for the year then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

Corporate America Family Credit Union contracted RSM McGladrey, Inc for quarterly compliance assessments, and CliftonLarsonAllen, LLP for information technology assessments. These voluntary, proactive assessments demonstrate our dedication to address emerging compliance expectations and protect our members. The Supervisory Committee continues its devotion to addressing compliance and internal controls.



Thomas Rieck
*Chairman
Supervisory Committee*

BALANCE SHEETS

Assets	2011	2010
Cash in Banks	\$ 2,148	\$ 2,333
Loans to Members (Note 1)	273,340	287,636
Allowance for Loan Loss	(5,098)	(5,884)
Investments (Note 1)	272,492	232,391
Other Assets	13,286	17,983
Total Assets	\$ 556,168	\$ 534,459
Liabilities & Equity		
Members' Shares (Note 2)	\$ 329,194	\$ 313,315
Share Certificates (Note 1 & 2)	142,779	144,427
Other Liabilities	4,422	4,648
Reserves	79,773	72,069
Total Liabilities & Equity	\$ 556,168	\$ 534,459

INCOME STATEMENTS

Revenues	2011	2010
Interest on Loans	\$ 19,602	\$ 22,769
Investment Income	4,255	3,277
Fee Income	6,405	7,145
Total Revenues	\$ 30,262	\$ 33,191
Expenses		
Dividends on Share Accounts	\$ 1,052	\$ 1,148
Dividends on Share Certificates	2,002	3,093
Loan Loss Provision Expense	1,112	2,289
Compensation & Benefits	11,305	11,414
Office Expenses	6,120	6,812
Membership Benefits	1,402	1,054
Other Expenses	1,536	2,133
Total Expenses	\$ 24,529	\$ 27,943
Net Income	\$ 5,733	\$ 5,248

NOTES: FAIR VALUE OF FINANCIAL INSTRUMENTS

(1) Fair market value has been estimated using the discounted cash flow method for any class of financial instruments with a maturity or repricing term of greater than 12 months. The book value and fair market value of loans, investments, and share certificates with a maturity or repricing terms greater than 12 months were as follows:

	Book Value	Fair Market Value
Dec. 31, 2011 -		
Loans	245.6	261.7
Investments	171.6	174.3
2 Year Share Certificates	48.8	47.2
Dec. 31, 2010 -		
Loans	264.7	274.6
Investments	159.3	160.9
2 Year Share Certificates	36.0	34.6

(2) For member shares and one-year share certificates, book value represents fair market value. Member shares reprice monthly and constitute member ownership equity in the credit union.

“Excellent online website
access for everything!”
~Kathie, IL



Corporate America Family Credit Union ended 2011 in a very strong financial position. The credit union finished the year with a Net Worth to Total Asset Ratio of 13.8%. In addition, Corporate America Family Credit Union earned a respectable 1.1% Return on Average Assets. When compared to other financial institutions, Corporate America Family Credit Union maintains a strong financial position in these challenging times.

During 2011, Corporate America Family Credit Union earned \$5.7 million. Net income increased \$0.5 million. While loan revenue decreased \$3.2 million, interest and non-interest expenses were managed. Loan Loss Provision expense decreased \$1.2 million, dividend expense decreased \$1.2 million and operating expenses, which includes the NCUA deposit insurance assessments of \$1.2 million, decreased \$1.1 million. Lower revenues are primarily due to decreases in discontinued indirect loan programs and lower rates on consumer and mortgage-related loans. The favorable dividend expense reflects the overall lower rates in the market place.

Total equity increased by \$7.7 million, or 10.7%. The increase in total equity resulted primarily from a strong net income for the year and also includes the favorable market value adjustment on investments. The strong equity position underscores the credit union's position as an exceptionally safe depository for members' savings.

Total assets of \$556.2 million increased by \$21.7 million, or 4.1%, in 2011. This increase was due to greater member share balances, strong net income and favorable market value of investments. While Corporate America Family Credit Union experienced growth in consumer and mortgage-related loan balances, the decrease in discontinued indirect loan programs resulted in an overall decrease in loan balances.

Overall Corporate America Family Credit Union had strong financial results in 2011. The respectable net income and growth in reserves helps position the credit union for challenges in 2012. We look forward to serving our membership in the upcoming year.

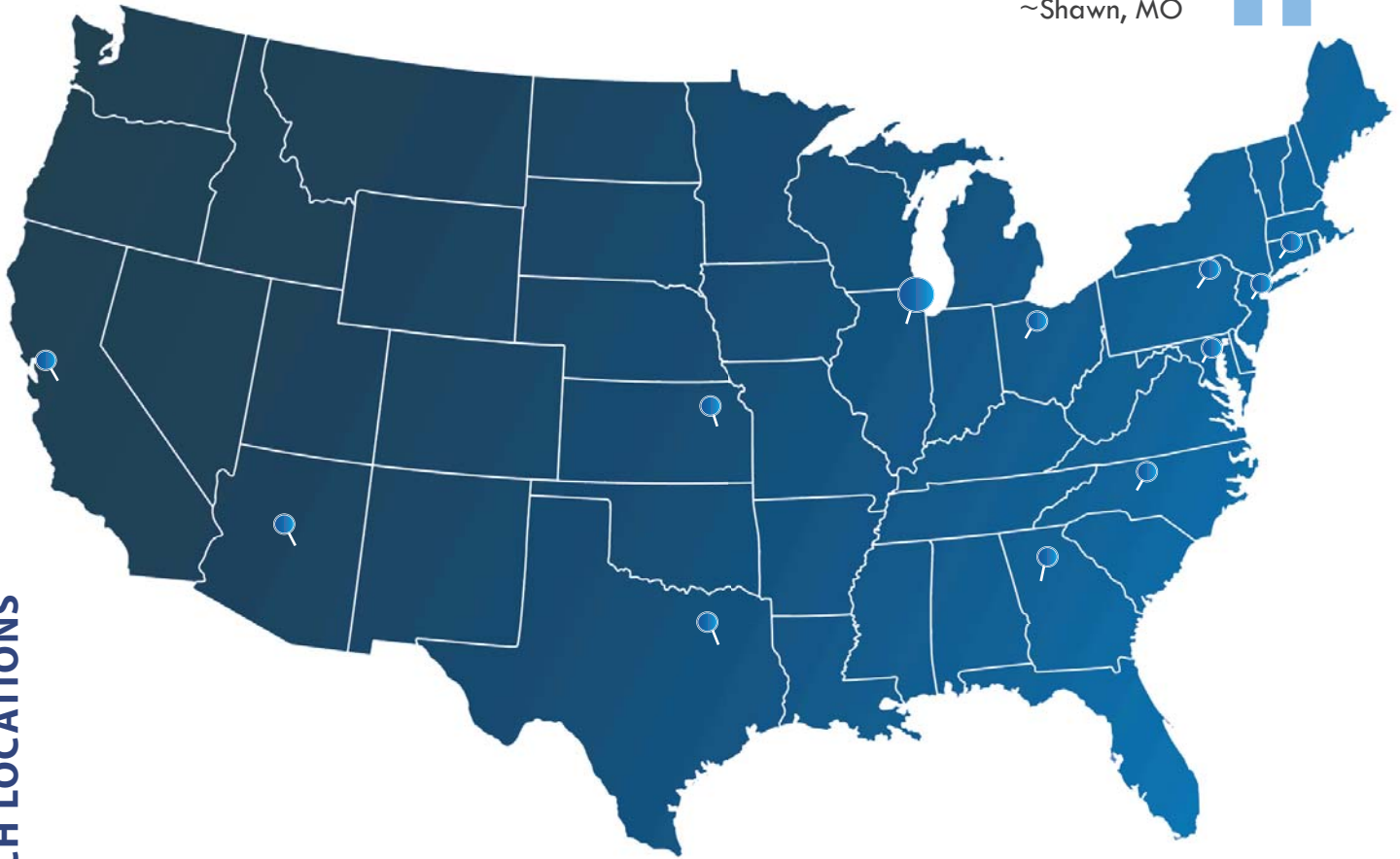


Ron Kalisz
Treasurer

“ I would recommend Corporate America Family Credit Union because of your friendly, efficient service and the fact that I have access to my funds through so many outlets. The remote deposit is a big plus! ”

~Shawn, MO

BRANCH LOCATIONS



Arizona

Peoria

California

Santa Clara

Connecticut

Bristol

Georgia

Atlanta

Illinois

Burbank • Chicago •
Crystal Lake • Elgin •
Oak Brook • Rosemont •
Streamwood • Warrenville

Kansas

Kansas City

North Carolina

High Point

New Jersey

Secaucus

Ohio

Marion

Pennsylvania

Towanda

Texas

Dallas

Virginia

Herndon



QUICK FACTS

19 - Corporate America Family
Credit Union Branches in 12 states

6,700+ - Shared Branches

49,000+ - Surcharge-free ATMs

Visit our website at www.cafcu.org to
find branch locations and surcharge-free
ATMs nationwide.



MEET YOUR 2011 BOARD OF DIRECTORS



Costanzo Maestranzi
Chairman of the Board
Investment Committee
Membership Committee
Nominating Committee



John Blozis
Vice Chairman
Investment Committee
Membership Committee
Nominating Committee



Ron Kalisz
Treasurer
Investment Committee
Membership Committee
Operations Committee



Kenneth Naatz
Secretary
Membership Committee



Glenn Brown
Director
Loan Committee
Membership Committee
Operations Committee



Maurice Thompson
Director
Membership Committee
Nominating Committee
Supervisory Committee



Donn Zawis
Director
Membership Committee
Supervisory Committee



Larry Page
Director
Loan Committee
Membership Committee
Operations Committee



Peter Paulson
President
Investment Committee
Membership Committee
Political Action Committee



Thomas Rieck
Director
Membership Committee
Supervisory Committee
Political Action Committee

2011 BOARD OF DIRECTORS

we get it

Corporate America Family
Credit Union's Board of Directors
are elected by members and serve
voluntarily on behalf of the
membership to oversee the
operations of the credit union.



DID YOU KNOW?

In 1939, an ambitious group of **15** employees from **Automatic Electric Company** each deposited \$5 into the **Automatic Credit Union**. Automatic Electric was later purchased by GTE Corporation, and the credit union changed its name to **GTE Employees Federal Credit Union**.

In the **early 1980s**, GTE Employees Federal Credit Union Board of Directors decided to safeguard the long-term security of the credit union by diversifying membership. In **1986**, the credit union appropriately changed its name to **Corporate America Federal Credit Union**.

To ensure our ability to serve a diverse membership, in **1997**, we changed the charter from a federal charter to a state of Illinois charter. To better reflect the new standing, the name was changed to **Corporate America Family Credit Union**.

We now serve over **65,000 members** nationwide with 19 locations in small towns and major metropolitan areas.

“Great services. Definitely the best banking experience.”
~Taylor, IL”



With almost 2 million visits in 2011, Corporate America's largest branch is our website at www.cafcu.org. We offer our members a variety of online services including account viewing, funds transfer, bill payment, loan applications, deposit and withdrawal capabilities, educational articles and more.

All online financial services are available from the comfort of your own home with the click of a mouse or on the go with your mobile device.

www.cafcu.org
www.cafcu.mobi
1-800-359-1939

25,707 - Online Account Users
20,243 - eStatement Users
9,409 - Remote Deposit Users
2,934 - Alert Center Users
4,245 - Mobile Banking Users
2,721 - Bill Pay Users
3,984 - Open Transfer Users
1,007 - Online Membership Enrollments
144 - Phone Membership Enrollments
478 - Online Account Enrollments
3,951 - Live Chats Initiated

Figures as of December 31, 2011

Making a meaningful difference in the financial lives of our members.

““ I think that Corporate America Family Credit Union has been and will continue to be the very definition of what a family oriented business should be. Keep up the good work. I personally thank the entire staff for everything that you have helped me and my family with.””

~Riley, TX

““ Corporate America Family Credit Union has been my bank of choice for the last 25 years. I have been pleased with the security and personable staff on the phone, at banking locations and online interactions. For these specific reasons, I can honestly recommend Corporate America Family Credit Union to others.””

~Gloria, NC

““ I would recommend Corporate America Family Credit Union to my family and friends because Corporate America Family Credit Union is willing to give me a chance to achieve my goals while saving me so much money in times like these. Thank you.””

~Sasha, IL

““ Definitely recommend Corporate America Family Credit Union. Great customer service, easy sign-up process from start to finish, couldn't have gone any smoother. Great experience. My kids were right – a great credit union to belong to!””

~Jacquie, CA





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service. value. convenience.



Share the benefit of
credit union membership!