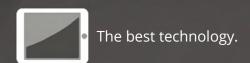
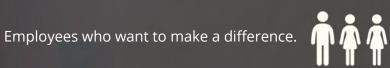
# >2013 Annual Report

75 Celebrating 75 years!





Great rates.



That's how we empower financial success.

# Thanks to our valued members we are proudly celebrating 75 years!





## >2013 Annual Report Contents:

2 Chairman & President's Report

3 Supervisory Committee's Report

Comparative Financial Statements 4

Treasurer's Report 5

6 Branch Locations

**7** Board of Directors

8 History of Corporate America Family Credit Union

## YEAR IN REVIEW

For 75 years, Corporate America Family Credit Union (CAFCU) has remained committed to providing the tools, resources and expertise that empower our members to succeed. As your dedicated financial cooperative, we are partners in your financial success. No matter where life takes you, we are here to support and empower you to reach your financial dreams and goals.

#### > Technology that empowers

In December 2013, our Chicago, Illinois branch moved into a new, state-of-the-art facility. The newly designed branch not only features a new modern design; the branch also offers amenities such as friendly on-site staff and walk-up Personal Teller Machines (PTMs). PTMs represent the next level of personalized member service using video banking technology. Our PTMs look similar to an ATM — the difference is that members experience a real time, face-to-face conversation with a Member Center Specialist. Virtually any transaction members would perform in the branch can be completed using our PTMs — such as payments, deposits, transfers and withdrawals. Our PTMs offer extended service hours making it even more convenient to receive face-to-face service.

CAFCU is constantly evolving in order to provide members with the most up-to-date products and services. With approximately 10,000 visits a day, CAFCU's website continues to provide members with new enhancements such as Money Manager — an easy-to-use online financial management tool that launched in 2013 — which allows members to manage and track their personal finances. Throughout 2013, our staff worked diligently to bring you a new website featuring mobile device optimization, new tools and a freshly defined brand look.

### > Financial success and security

CAFCU continues to maintain our financial success and security by operating efficiently, using the best technology and developing innovative strategies to generate revenue. We are consistent with carefully managing risks to ensure we retain a high level of stability, soundness and financial security for our members.

### > Our brand

We are pleased to have developed a tagline that further defines what we do for our members — empowering financial success. CAFCU is here to empower our members at every stage of life, with the best technology, great rates and employees who truly want to make a difference.

As we embark on 2014, we have a lot to celebrate; you — our members, 75 years of empowering financial success and unveiling our brand story. Thank you to all our members for your continued support.

At Corporate America Family Credit Union, we're dedicated to providing the tools, resources and expertise that will empower you to succeed.

We're here for you, our memberowners. We provide the advanced products and efficient services you need to help further your financial goals and dreams. Plus, we collaborate with you to find a solution that's just right for you.

The best technology. Great rates. Employees that truly want to make a difference. **That's how we empower financial success.** 



President & CEO

Costanzo Maestranzi Chairman of the Board



empowering financial success

The Supervisory Committee's responsibility is to serve Corporate America Family Credit Union (CAFCU) members by ensuring that all credit union records are accurately and properly reported.

This committee fulfills its obligation to members by monitoring and auditing the activity of each credit union branch office and department for adherence to internal control procedures and Board Policy. This committee receives and reviews member inquiries and resolves any problems that may exist.

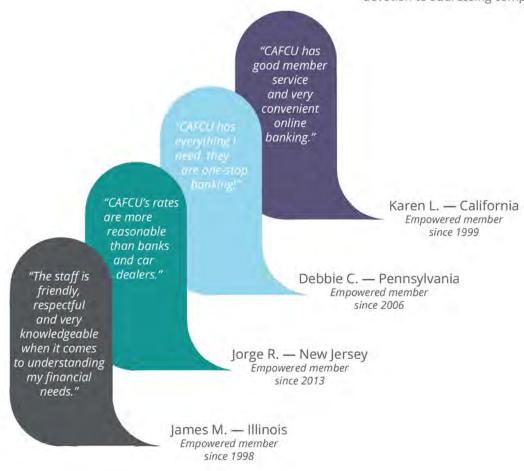


Thomas Rieck Chairman Supervisory Committee

The committee also recommends policy changes to the Board of Directors for their approval. In addition, the financial statements of all merging credit unions are reviewed and special audits performed, as required, prior to merge dates.

The Supervisory Committee contracted Nearman, Maynard, Vallez, CPAs to perform an annual audit of credit union accounts. Their latest report dated June 7, 2013 states that their examination was made in accordance with generally accepted auditing standards. Nearman, Maynard, Vallez, CPAs concluded that the financial statements present fairly, in all material respects, the financial position of CAFCU as of March 31, 2013, and the results of its operations and the changes in its financial position for the year then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

CAFCU contracted McGladrey, LLC for quarterly compliance assessments, and TraceSecurity, Inc for information technology assessments. These voluntary, proactive assessments demonstrate our dedication to address emerging compliance expectations and protect our members. The Supervisory Committee continues its devotion to addressing compliance and internal controls.





### **Statements of Financial Condition**

Assets	2013		2012		
Cash in Banks	\$	2,343	\$	2,147	
Loans to Members (Note 1)		305,210		283,922	
Allowance for Loan Loss		(3,500)		(5,600)	3
Investments (Note 1)		253,819		274,698	
Other Assets		13,132		12,976	
Total Assets	\$	571,004	\$	568,143	
Liabilities & Equity		٠.			
Members' Shares (Note 2)	\$	354,585	\$	340,413	
Share Certificates (Note 1 & 2)		126,337		139,543	
Other Liabilities		4,455		4,745	•
Reserves		85,627		83,442	F
Total Liabilities & Equity		571.004		568,143	

### Statements of Income

### For the years ending December 31

Revenues	2013		2012	
Interest on Loans	\$	18,167	\$	18,243
Investment Income		3,553		4,092
Fee Income		7,095		6,779
Total Revenues	\$	28,815	\$	29,114
Expenses				
Dividends on Share Accounts	\$	533	\$	799
Dividends on Share Certificates		1,156		1,563
Loan Loss Provision Expense		(612)		3,288
Compensation & Benefits		12,049		11,546
Office Expenses		6,318		6,291
Membership Benefits		1,845		1,576
Other Expenses		983		926
Total Expenses	\$	22,272	\$	25,989
Net Income	\$	6,543	\$	3,125

#### NOTES: FAIR VALUE OF FINANCIAL INSTRUMENTS

(1) Fair market value has been estimated using the discounted cash flow method for any class of financial instruments with a maturity or repricing term of greater than 12 months. The book value and fair market value of loans, investments, and share certificates with a maturity or repricing terms greater than 12 months were as follows:

		Book value	Fair Market value
Dec. 31, 2013 -	Loans	278.3	283.8
	Investments	196.1	194.8
	2 Year Share Certificates	35.2	34.6
Dec. 31, 2012 -	Loans	257.0	274.2
	Investments	204.7	208.2
	2 Year Share Certificates	41.4	40.3

(2) For member shares and one-year share certificates, book value represents fair market value. Member shares reprice monthly and constitute member ownership equity in the credit union.

Corporate America Family Credit Union (CAFCU) ended 2013 in a very strong financial position. The credit union finished the year with a Net Worth to Total Asset Ratio of 15.2%. In addition, CAFCU earned a respectable 1.15% Return on Average Assets. When compared to other financial institutions, CAFCU maintains a strong financial position in these challenging times.

During 2013, CAFCU earned \$6.5 million. Net income increased by \$3.4 million. While loan revenue decreased slightly, interest and non-interest expenses were managed. Provision expense decreased by \$3.9 million in 2013. Dividend expense decreased by \$0.7 million. Operating expenses, which includes the NCUA deposit insurance assessments of \$0.4 million, increased by \$0.9 million. Lower revenues are primarily due to

decreases in discontinued indirect loan programs and lower rates on consumer and mortgage related loans. The favorable dividend expense reflects the overall lower rates in the market place.

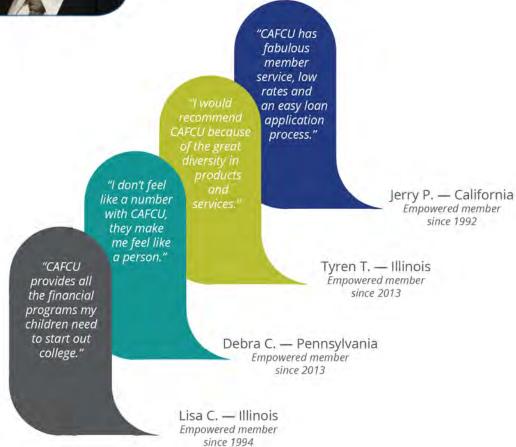
Total equity increased by \$2.2 million, or 2.6%. The increase in total equity resulted primarily from a strong net income for the year. The strong equity position underscores the credit union's position as an exceptionally safe depository for members' savings.

Total assets of \$571 million increased by \$2.9 million, or 0.5%, in 2013. This increase was due to greater member share balances and strong net income. CAFCU experienced growth in consumer loan balances.

Overall CAFCU had strong financial results in 2013. The respectable net income and growth in reserves helps position the credit union for challenges in 2014. We look forward to serving our membership in the upcoming year.



John Blozis Treasurer



### Locations

### **2013 QUICK FACTS**

**19** — Corporate America Family Credit Union branches in 11 states

6,700+ — Shared Branches

**60,000+** — Surcharge-free ATMs

Visit **www.cafcu.org** to find branch locations and surcharge-free ATMs nationwide.

# Arizona Peoria California

## **Connecticut**Bristol

Santa Clara

### **Georgia** Atlanta

# Illinois Burbank • Chicago

Crystal Lake • Elgin Mt. Carmel • Oak Brook Rosemont • Streamwood Warrenville

### **Kansas** Kansas City

### North Carolina High Point

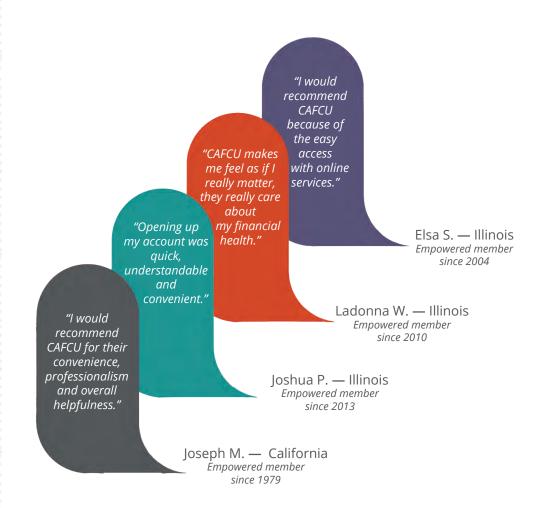
### **Ohio** Marion

### **Pennsylvania** Towanda

## **Texas**Dallas

### **Virginia** Herndon





## MEET YOUR 2013 BOARD OF DIRECTORS





Costanzo Maestranzi
Chairman of the Board
Investment Committee
Nominating Committee



Ron Kalisz Vice Chairman



John Blozis Treasurer Investment Committee Nominating Committee



Secretary

Membership Committee
Investment Committee



Glenn Brown
Director
Membership Committee
Loan Committee



Maurice Thompson
Director
Nominating Committee
Supervisory Committee



Paula Blonski Director Membership Committee Supervisory Committee



Thomas Rieck
Director
Supervisory Committee
Political Action Committee

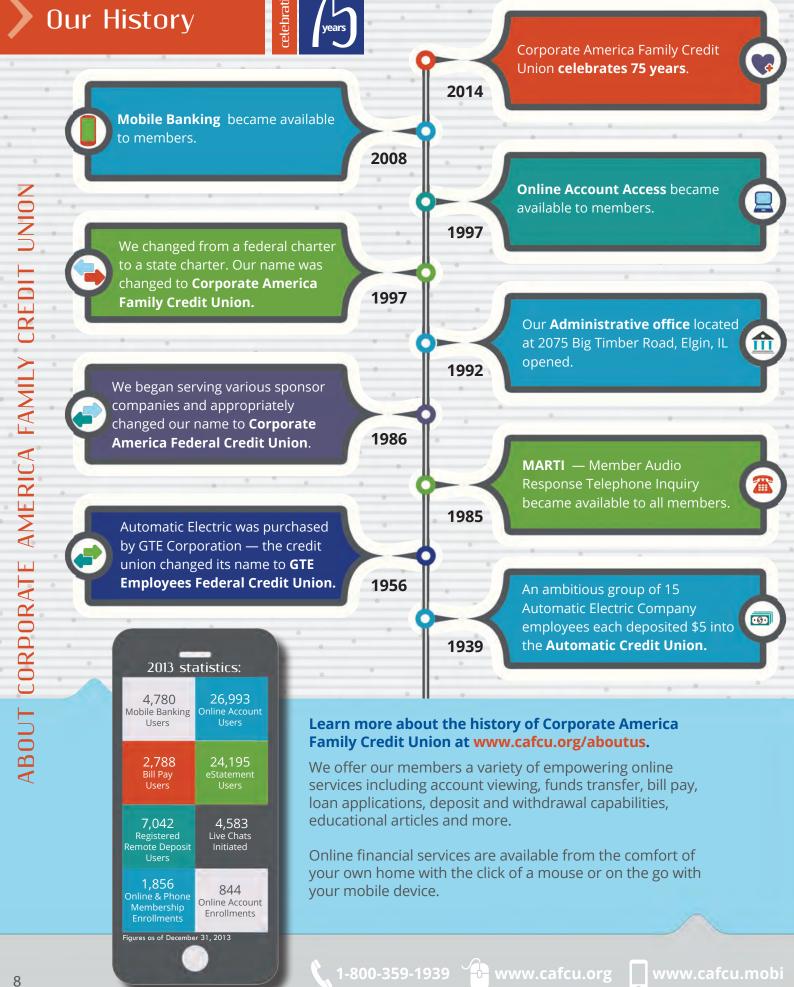


Peter Paulson
President
Investment Committee
Political Action Committee



Tory Gum Associate Director

Corporate America Family
Credit Union's Board of Directors
are elected by members and
serve voluntarily on behalf of the
membership to oversee the
operations of the credit union.



# >empowering financial success

"CAFCU is a friendly and professional establishment. They offer solutions to fit my needs and their member service is impeccable."

Jackie L. — Florida Empowered member since 2011

"I love working with CAFCU. I moved all my accounts and loans there. CAFCU has the best member service and are always able to get my loans approved in a timely fashion. I wouldn't trust my finances to anyone else!"

> Laurie R. — Illinois Empowered member since 2006

"CAFCU has helped me tremendously.
I can always count on them to give
me lower rates and help me with my
needs."

Lucia C. — Illinois Empowered member since 2011 "CAFCU's member service goes a long way. Every representative has always been incredibly friendly and wiling to help with any issue. The rates and offers you have are second to none."

> Parley C. — Illinois Empowered member since 2007

"I've had friendly and helpful member service, great loan rates and reliable online access since I opened my account. No other institution has served me as well."

Michelle S. — Virginia Empowered member since 2005

"I've been a member for 25 years and CAFCU has always been there for me when I needed them."

> Margaret M. — Connecticut Empowered member since 1989









